



Vinit Patwari

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Practice Areas

Corporate

Sectors

Banking and Financial Services

Defence and Internal Security

Education

Energy: Power and Hydrocarbons

Hospitality, Tourism and Retail

Life Sciences, Healthcare and Pharma

Manufacturing

Services

Technology, Media and Sports

Transportation and Logistics

About

Vinit is a Partner at JSA and has over 11 years of experience advising on complex domestic and cross-border transactions, with a focus on mergers and acquisitions, private equity, venture capital and strategic investments.

His practice spans advising global investors and corporates on investments, acquisitions, business transfers, joint ventures, exits, regulatory structuring, and general corporate matters. Over the years, he has worked with a range of marquee clients, including Alibaba Group, Ant Group, ArcelorMittal Nippon Steel, GIC, SoftBank, Goldman Sachs and the Tata Group, on high-value transactions across

sectors such as technology, retail, logistics, consumer, healthcare, life sciences, energy, manufacturing and financial services.

Before joining JSA, Vinit was associated with CMS IndusLaw, Trilegal and Shardul Amarchand Mangaldas & Co.

Experience

Some of the key assignments in these areas handled and being handled by Vinit amongst others, cover the following: -

- Advised and assisted Tata Consumer Products Limited in relation to their 100% acquisition of Organic India Private Limited from Fabindia Limited
- Advised and assisted ArcelorMittal Nippon Steel India Limited in relation to their acquisition of ports and power assets from Essar group and setting up a joint venture with Essar group for developing and operating a liquified natural gas terminal
- Advised and assisted Claypond Capital in relation to their acquisition of a significant stake in Panacea Medical Technologies Private limited
- Advised and assisted GIC in relation to their primary investment in Flipkart
- Advised and assisted Alibaba group in relation to their investments into various target companies, including Supermarket Grocery Supplies Private Limited (Bigbasket), One97 Communications Limited (Paytm), Paytm E-commerce Private Limited (Paytm Mall), Busybees Logistics Solutions Private Limited (XpressBees), etc.; and their subsequent exit / partial exit from some of these target entities.
- Advised and assisted Ant group in relation to their investments in various entities, including Zomato and also assisted in sale of stake by Ant group as part of the Zomato IPO.
- Advised and assisted Flow Payments Pte. Ltd. in relation to their fund raise from PayPal, General Catalyst, Lightspeed, Square Peg, and certain other investors.
- Advised and assisted Bidra Capital in relation to their investment in BigHaat.
- Advised and assisted Nurix AI in their successful fund raise from Accel, General Catalyst and Prosus.

Memberships

Bar Council of Maharashtra & Goa

Education

LLM (International Business Laws), National University of Singapore

BLS LLB, Government Law College, Mumbai

Languages Spoken

English

Hindi
