



Gaurav G. Arora

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Practice Areas

Corporate

Sectors

Technology

Knowledge based industries (IT/ITES), Education

Real Estate, Construction and Engineering

Manufacturing

Hospitality, Tourism & Retail

Life Sciences, Healthcare and Pharma

Services

Agriculture & Forestry

About

Gaurav's practice covers mergers & acquisitions, private equity, corporate structuring and restructuring, and general corporate commercial matters (including data privacy and white-collar crime investigations).

He is a transactional lawyer with over 12 (twelve) years of experience - representing multinational companies in cross-border transactions, foreign direct investments, and outbound investments.

He also advises clients on setting up and day-to-day business operations in India.

Experience

Some of Gaurav's key assignments include (arranged A to Z):

- **Adani Realty** – counselled on expansion projects in the Delhi-NCR region.
- **Department of Investment and Public Asset Management (Government of India)** – advised on:
 - the demerger of the iron and steel plant from NMDC Limited to NMDC Steel Limited; and
 - the subsequent listing of NMDC Steel Limited.
- **Emaar Properties PJSC** – advised on the reorganisation (via demerger) of its joint venture, Emaar India Limited and various strategic and regulatory issues in India.
- **ICRA Limited** – advised on the sale of its entire stake in wholly owned subsidiary, ICRA Techno Analytics Limited, to Nihilent Technologies Limited.
- **Keywords Studios PLC** – advised on the India leg of its global merger with Helpshift Inc.
- **Lupin Limited** – advised on acquisitions including:
 - a portfolio of 343 brands from Anglo French Drugs & Industries Limited and its associates; and
 - legacy brands in strategic therapy areas from Menarini.
- **MPS Limited** – advised on acquisitions including:
 - Tata Interactive Systems; and
 - 100% shareholding of Tata Industries Limited in its wholly owned subsidiaries in Switzerland and Germany.
- **Nokia Corporation / Nokia India** – advised on:
 - the India leg of Nokia Corporation's global acquisition of Alcatel Lucent; and
 - a composite scheme of arrangement involving its India entities.
- **OCS Group Limited** – advised on the sale of its Cannon Hygiene business to Rentokil Initial UK Limited.
- **Quattro Group** – advised on multiple global acquisitions.
- **Ragus Healthcare (Sugar.fit)** – advised on investment rounds led by MMV and B Capital.
- **Roark Capital Group** – advised the Atlanta-based private equity firm on multiple global acquisitions.
- **Taco Bell Corporation** – advised on a downstream investment in Burman Hospitality (Dabur Group).
- **vivo Mobile India** – advised on ongoing contractual matters and on its bid to retain the Indian Premier League title sponsorship.
- **Yum Restaurants (KFC, Pizza Hut brands)** – advised on its investment in Devyani International Limited, preparation of franchise agreements, and strategic legal advice on business matters.
- **Various multinational and domestic corporates** – advised companies including **Avis, Adobe, Sony, Fanatics, LOTS Wholesale, Sobha, SAP, Mercer, Dole Fruits, Ultimate Kronos Group, Lupin** on a range of corporate and regulatory matters.

Awards and Recognition

Recognized as ALB India Rising Star by ALB, Thomson Reuters (2023)

Impact Deal of the Year by Asialaw (2024)

Top 10 Young Lawyers by ALB, Thomson Reuters (2025)

Memberships

International Bar Association – Officer; Bar Council of Delhi, India - Member

Publications

Some of the key publications of Gaurav include:

“The End of Treaty Shopping? How India’s Tiger Global Judgment Is Reshaping PE and VC Exit Structures” in Corporate and M&A Law Committee’s publication, International Bar Association, March 2026.

‘Tariffs and the M&A Landscape in India: Navigating a New Trade Reality’ in Corporate and M&A Law Committee’s publication, International Bar Association, November 2025.

‘Global capability centres in India: a strategic hub for innovation and excellence’, in Corporate and M&A Law Committee’s publication, International Bar Association, September 2025.

‘The Legal 500: Investing In Comparative Guide’, Exclusive Contributor for the India Guide, 2024.

‘Sandbagging in merger and acquisition transactions in India: uncovering the legal landscape’, in Corporate and M&A Law Committee’s publication, International Bar Association, November 2024.

‘Privacy by design: leveraging technology to ensure data privacy’, in Technology Law Committee’s publication, International Bar Association, June 2024.

‘Cross-border M&A transactions in emerging economies: international legal harmonization and the viability of an international corporate legal order’, in Corporate and M&A Law Committee’s publication, International Bar Association, January 2024.

‘Investment opportunities and challenges vis-a-vis ESG regulation: Tracing India in the global canvas’, in Financial Express, December 2023.

‘The employability of artificial intelligence in the legal sector: should robots aid or call the shots?’ in Technology Law Committee’s publication, International Bar Association, July 2023.

‘Shareholder empowerment in India: SEBI’s proposal makes shareholders’ nod more crucial than ever’, in Corporate and M&A Law Committee’s publication, International Bar Association, April 2023.

‘Absence of special categories of personal data in India’s digital personal data protection bill, 2022 simplicity at the cost of efficacy?’, in Indian Express’ Express Computer, March 2023.

‘Data protection in Metaverse: Ascertaining privacy in the ever-expanding virtual world’, in Economic Times’ ET Edge, December 2022.

'Regulating algorithms through data protection laws: Reigning the unruly horse', in Economic Times' ET Edge, October 2022.

'Non-Personal Data Vis-À-Vis Data Protection Regime: Determining The Viability of India's Inclusive Approach', in Economic Times' ET Edge, September 2022.

'Accommodating MedTech within Data Protection Laws: Regulating AI based medical devices and medical data in India', in Economic Times' ET Edge, July 2022.

'Overseas Listing through SPACs in India: Retrospection, Evolution and Prospection', in Mondaq, April 2022.

'Online Gaming Laws in India: An Obstruction in Path of Prospective Investment', in Business World Gaming World, February 2022.

'Need for data protection framework for Edtech sector', in The Times of India, October 2021.

'New FDI norms in E-Commerce: Government caught between the Devil and Deep Sea', Taxmann, 2019.

'Mergers and Acquisitions: Some Digital Issues', in Corporate Law Adviser, Wolters Kluwer Business Publications, ISSN 0970-8987, Volume 118, Part 4.

'Tech Mergers and Acquisitions: Rise Against the Tide', in Taxmann's Corporate Professionals Today, ISSN 0972-818X, Volume 30, Issue 1.

'Company Law Settlement Scheme, 2014: An Analysis', in Company Law Journal.

'RBI's Wailful Defaulter Circular: An Analysis of Ionic Metalliks v. Union of India', in Taxmann's Corporate Professionals Today, ISSN 0975-9948, Volume 31, Issue 2.

'SEBI Order and Satyam Scandal: Much Needed Impetus', in Taxmann's Corporate Professionals Today, ISSN 0975-9948, Volume 30, Issue 8.

'Acceptance of Deposits and the Companies Act, 2013: Stricter Regime', in Corporate Law Adviser, Wolters Kluwer Business Publications, ISSN 0970-8987, Volume 121, Part 3.

'FDI in Retail E-Commerce: Way Forward', in Taxmann's Corporate Professionals Today, ISSN 0975-9948, Volume 29, Issue 6.

'Corporate Social Responsibility: New Mantra Gets Crystallised', in Corporate Law Adviser, Wolters Kluwer Business Publications, ISSN 0970-8987, Volume 119, Part 3, 2014.

'Corporate Contribution to Political Parties and the Companies Act - Democracy Realized or Defeated', in Taxmann's Corporate Professionals Today, ISSN 0975-9948, Volume 29, Issue 8.

'Cross Border Mergers: Implications under the Competition Act, 2002', in IBLs E-Commerce and Tax Law Journal, ISSN 2154-6347, Volume 1 Issue 6.

'Competition Law and Intellectual Property Laws: Friends or Foes', in the book titled 'Consumer Activism, Competition and Consumer Protection', ISBN 978-8190809-0-3.

'Search for the Perfect Legislation to control Cyber Crime in India', in IBLs E-Commerce and Tax Law Journal, ISSN 2154-6347, Volume 1 Issue 8.

'Comparative Advertisements and Infringement of Trademarks', in International Journal of Research in Commerce and Management, ISSN 0976-2183, Volume 2 Issue 11.

Education

B.A., LL.B. (Hons.) (2008-13), Rajiv Gandhi National University of Law, Punjab (Gold Medalist)

Languages Spoken

English, Hindi, and Punjabi
