



Vikram Raghani

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Practice Areas

Corporate

Finance

Sectors

Telecommunications & Broadcasting

Technology, Media & Sports

Manufacturing

Life Sciences, Healthcare & Pharma

About

Vikram is a Partner with the Corporate Practice at JSA. His areas of practice include mergers & acquisitions, private equity and securities laws (including capital markets). He has been involved in private equity and mergers & acquisitions transactions also focusing on public market investments and M&A.

Vikram has advised clients across practices and industries and have been part of some of the most innovative and headline private equity and merger and acquisitions in India. He has delivered the most innovative, focussed and efficient strategies to culminate some of the most complex, structured and massive M&A private equity deals across various industries. He has advised advise some of the largest private equity and sovereign wealth funds in the world on their minority investments and buyout transactions in India. We have represented buyers and sellers of both private and public companies across many industries and at every stage of the investment cycle.

His pool of clients includes both domestic and international including leading names like Temasek, Carlyle, Baring Private Equity Asia, The Walt Disney Company, Nirlon and Citigroup.

Clients have described him as a “safe pair of hands” when dealing with difficult complex transactions. He has also been described as “responsive”, “aware of client’s needs” and “commercially aware”. One client recommends him for his “commercial approach in negotiations” - RSG India Report, 2017.

He has been in the legal profession for 17 years.

Experience

A select representation of his recent key transactions include:

- **Singapore Telecommunications** in the sale of its equity stake in Bharti Airtel Limited to Bharti Telecom Limited.
- **Google** on their investment of upto US\$ 1 billion in Bharti Airtel Limited as part of its 'Google for India Digitization Fund'.
- **Baring Private Equity Asia in relation to:**
 - in the sale of its holding in Hexaware Technologies Limited to The Carlyle Group.
 - in its merger with EQT AB to capture growth opportunities in Asia.
 - acquisition of Healthcare Services Business of Hinduja Global Solutions
 - in partial sale of Baring's holding in CitiusTech to Bain Capital.
- **Temasek** in relation to:
 - sale of its stake in Intas Pharmaceuticals to Abu Dhabi Investment Authority.
 - follow-on investment in Dr Agarwals Health Care.
 - investment in Country Delight.
 - investment in Molbio Diagnostics.
 - investment in Google-backed Dotpe.
 - investment in Healthkart, a leading nutraceutical business in India.
 - investment in Licious' Series F Fundraise.

Recognition

- RSG Consulting recommended Vikram for Private Equity and Mergers & Acquisitions work.
- Chambers and Partners has constantly ranked Vikram as a top lawyer in the Private Equity space.
- Asia Law Profiles has identified Vikram as an outstanding lawyer for private equity matters.
- IFLR1000 recognizes Vikram for his Private Equity and Mergers & Acquisitions work.

Memberships

Bar Council of Maharashtra and Goa

Bombay Incorporated Law Society

Publications

Vikram has been regularly speaking at conferences and workshops on Mergers & Acquisitions and applicable laws

Education

B. Com., University of Bombay (2000)

LL. B., University of Bombay (2003)

C S Final, Institute of Company

Secretaries of India (2003)

Languages Spoken

English

Hindi

Marathi

Gujarati