



Rinku Ambekar

Partner |
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 Mumbai

Practice Areas

Corporate

Employment

Sectors

Life Sciences, Healthcare and Pharma

Knowledge based industries (IT/ITES)

Manufacturing

Real Estate

Non-Government Sector

Retail and other trading franchising

Education

Services

Telecommunication

Transportation & Logistics

About

Rinku has a diverse corporate practice focused on cross-border M&A representing clients in the United States, Europe, Singapore, Malaysia, Japan, Australia, United Kingdom and her experience extends to takeovers, buyouts, private equity transactions, creation of joint ventures, strategic alliances, stock acquisitions, business acquisitions, asset acquisitions, restructurings, corporate governance, commercial and corporate agreements.

Her practice spans over advising and assisting several global and domestic companies in varied sectors to set up business operations in and outside India including entity formation, due diligences, regulatory approvals, governance/secretarial compliances, employment compliances, day-to-day operations,

commercial arrangements and contracts related to operational, real estate, employment, intellectual property and other aspects of business, as well as advising and assisting several companies seeking exit from or restructurings their ventures and operations.

Rinku has represented clients, to name a few Forum Engineering Inc., General Mills Inc., CFA Institute, CDI Corporation, Elliot Management Corporation, SGD Pharma, Kainos Worksmart Inc., Vertellus Specialities Inc., Superior Energy Services, Inc., Alexion Pharmaceuticals Inc., Masco Corporation Inc., Nissan International Holding B.V., Hitachi Automotive Systems, Limited, T-Systems Enterprise Services GmbH, Bayer HealthCare AG, TOTAL S.A., NTT Data Corporation, Mitsubishi Electric Corporation, Petronas Lubricants International Sdn Bhd, Camlin Limited, IDBI Asset Management Limited, Cognavi India Private Limited, IDBI Bank Limited, Future Capital Holdings Limited, Cravatex Limited, Centrum Capital Limited, 63 Moons Technologies (India) Limited, Intas Pharmaceuticals Limited, Unipath Specialty Laboratory Limited, CB Doctor Ventilators Private Limited, Behr Process Paints (India) Private Limited, Milgard Services India Private Limited, Kainos Software Technologies Private Limited, Garware Technical Fibres Limited.

She has been practicing law since 2000. Before joining JSA, she was with national laws firms - Vaish Associates and Udwadia, Udeshi and Berjis.

Experience

- Advised and assisted **SGD Pharma**, France in setting up a joint venture in India with Corning Incorporated entity for a new glass tubing manufacturing facility, combining SGD Pharma's vial-converting expertise with Corning's proprietary glass-coating technology. The joint venture will help drugmakers respond to increasingly complex capacity and quality issues while meeting global demand for critical medicines.
- Advised and assisted **IDBI Asset Management Limited**, IDBI MF Trustee Company Limited and IDBI Bank Limited for transfer of all existing mutual fund schemes of IDBI Mutual Fund to LIC Mutual Fund, which included handing over the trusteeship of the IDBI mutual fund schemes to LIC Mutual Fund Trustee Private Limited and the asset management rights over the IDBI mutual fund schemes to LIC Mutual Fund Asset Management Limited.
- Advised and assisted **Forum Engineering Inc.**, on its business alliance with Cresco Ltd. and SRM Global Consulting Private Limited and capital investments in Cognavi India Private Limited and evolve Cognavi platform for the Indian market – which is an AI-based skills-matching service based on the skills of mechanical and electrical engineers. Cognavi India Private Limited is engaged in operation of a job portal site specifically for engineers in India and development and operation of human resource technology services in India.
- Advised and assisted **Masco Corporation Inc.**, a US based company and one of the world's leading manufacturers of branded home improvement and building products, in restructuring its India operations which involved sale on slump sale basis of two of its business undertakings engaged in windows and doors business and in cabinetry business along with transfer of employees.
- Advised and assisted **Nissan Motor Co., Ltd.**, Japan in its restructuring arrangement with Ashok Leyland Limited which also involved sale to Ashok Leyland all of Nissan's shares in three Indian joint venture companies in technology development, and manufacturing of powertrains and vehicles.

- Advised and assisted **Unipath Specialty Laboratory Limited** on the equity stake acquisition of Simira Healthcare Private Limited, an entity engaged in providing pathological and diagnostic services.
- Advised and assisted **Kainos Group plc.** in its acquisition of 100% stock of RapidIT-Cloudbera, Inc., a U.S. based entity. RapidIT-Cloudbera Inc. is the creator of Genie, a workday-focused automated testing product. Genie has the ability to rapidly auto-generate test cases, allowing customers to quickly launch their automated testing efforts. Genie will be fully integrated into Kainos' existing Smart Test product.
- Advised and assisted **Indian entity** to set up a joint venture with an Italian entity, engaged in manufacturing of gas meters and to sell and distribute them in India and other neighboring countries (*names not disclosed for confidentiality reasons*).
- Advised and assisted **General Mills Inc.**, a US based company and one of the world's leading food companies and its wholly owned subsidiary General Mills Foods Products India Private Limited in acquisition of intellectual property rights which also involved structuring and advising on contract packaging arrangement between the parties.
- Advised and assisted **Vertellus Specialities Inc.**, a US based company and world's largest producer of pyridine and picolines, specialty pyridine derivatives, and its wholly owned subsidiary Vertellus Specialities Mauritius in setting up its strategic joint venture with Vapi Products Private Limited. The acquisition also involved structuring and advising on slump sale of certain assets of Vapi Products Private Limited to the joint venture vehicle.
- Advised and assisted **TOTAL S.A.**, one of the largest Oil & Gas Company, and its group companies on the following assignments:
 - Advised Total Raffinage Marketing in setting up its 50% strategic joint venture with Vinergy Bitumen Private Limited to combine Total's capabilities in the petroleum and petrochemical products sector and Vinergy's operational excellence in India.
 - Advised Total Oil India Private Limited in its Scheme of Amalgamation with Total Vinergy Bitumen India Private Limited.
 - Advised Total Raffinage Marketing, wholly owned subsidiary of TOTAL S.A with respect to amalgamation of its group entities Total Lubricants India Limited and Total Petroleum India Private Limited with Total LPG India Limited.
- Advised and assisted **Maxis Communications Berhad**, a Malaysian telecom major, on its proposed acquisition of 100% of all existing shares of BPL Mobile Communications Limited.
- Advised and assisted as Indian Counsel to **Bayer AG**, a global leader in the field of animal health and its wholly owned German subsidiary Bayer Animal Health GmbH in connection with its proposed acquisition, by way of slump sale, of the animal healthcare division of Wockhardt Limited.
- Advised and assisted **SGD Pharma**, France on its acquisition of equity stake in SGD Pharma India Limited from the existing shareholders.
- Advised and assisted **Cox Automotive Inc.**, a NYSE listed entity, to acquire equity stake in Mahindra First Choice Wheels Limited.

- Advised and assisted **Interserve Plc.**, and its wholly owned subsidiary Interserve Holdings Limited, UK based companies in setting up strategic joint venture with SSPDL Limited, an Indian company engaged in property development projects and construction contracts. The acquisition also involved structuring and advising on sale and transfer of certain assets of SSPDL Limited to the joint venture vehicle.
- Advised and assisted **63 Moons Technologies Limited** (*fka* Financial Technologies (India) Limited) a world leader in providing next-generation technology ventures and Atom Technologies Limited (payments service provider creating end-to-end payments ecosystem over internet, IVR, mobile and point-of-sale through online and offline platforms), in sale of controlling stake in Atom Technologies Limited to NTT Data Corporation.
- Advised and assisted **Camlin Limited**, India's leading stationery manufacturer and the founding family of Camlin, the Dandekars in sale of their stake in Camlin to Kokuyo S&T Co, subsidiary of Kokuyo Co, Japanese leading stationery manufacturer. Kokuyo S&T Co acquired stake in Camlin in three tranches - through preferential allotment of shares, through share purchase from the founders and through open offer to shareholders.

Awards and Recognition

Rated in IFLR 1000 Asia Pacific Firm & Lawyer Ranking 2019

Rated in IFLR 1000 Asia Pacific Firm & Lawyer Ranking 2021

Rated in IFLR 1000 Asia Pacific Firm & Lawyer Ranking 2022

Rated in IFLR 1000 Asia Pacific Firm & Lawyer Ranking 2023

Memberships

Bar Council of Maharashtra and Goa

Roll of Solicitors in England and Wales

Education

LL. B., University of Bombay

LL. M., University of Bombay

Solicitor, Supreme Court of England and Wales

Languages Spoken

English

Hindi