



## Rakesh Warriar

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### Practice Areas

Corporate

### Sectors

Defence and Internal Security

Life Sciences, Healthcare and Pharma

Real Estate

Services

Technology, Media and Sports

Telecommunications and Broadcasting

### About

Rakesh has significant domain expertise in the telecom sector, with a focus on regulatory and policy matters. He advises clients on conducting business in India from a telecom regulatory perspective, including on product offerings (over the top services, contact centre services, VoIP, IoT, etc.), regulatory issues & compliances, licensing arrangements and commercial contracting.

He also works extensively with technology companies and advises them on various aspects of information technology law in India, including data privacy and protection, data transfer, cyber security. He also assists clients with commercial contracts such as software development agreements, software services agreements, technology license agreements, technology transfer agreements, data transfer and processing agreements, as well as policy documents such as privacy policies, website terms of use.

Rakesh also has considerable experience in general corporate and commercial matters. He specialises in inbound investments into India, Venture Capital & Private Equity investments, Joint Ventures, Mergers & Acquisitions. He offers end to end transactional support to investors as well as target companies on commercial transactions, including corporate/business structuring, commercial contracting, negotiation of definitive agreements, pre-closing and post-closing actions, regulatory & corporate compliances.

He also advises and assists clients with leasing/ licensing transactions for commercial properties across India.

## Experience

Some of the key assignments in these areas handled and being handled by Rakesh amongst others, cover the following: -

- Advised and assisted a leading global telecom company in setting up operations in India, including corporate structuring, incorporation and related matters, regulatory approvals, etc.
- Advised DE-CIX International AG in acquiring 49% stake in Interwire Internet Services Private Limited, which entity owns and operates the Mumbai Convergence Hub (Mumbai IX), India's largest open peering exchange hub.
- Advised Mubble Networks Private Limited in relation to investments made by Accel Partners and Mr. Nandan Nilekani.
- Advised Just Eat Holding Limited in connection with transfer of 49.9% stake in Achindra Online Marketing Private Limited to Just Eat India Holding Limited.
- Advised Global Cloud Xchange, a subsidiary of Reliance Communications Limited, in relation to provision of various telecom services in India (enterprise solutions, data centre services, etc.).
- Advised Broadcom group entities in concluding a long-term lease transaction for significant square footage in a Special Economic Zone.

## Memberships

Bar Council of Kerala

## Publications

'Social Networking Encryption: A boon or a bane', Business World (July 2016)

'Information and Communication Technology: the Indian Influence - Within and Outside', "INDIA NIGERIA BUSINESS FORUM 2015" (Brochure - September 2015)

## Education

B.A. LL.B. (Hons.), National University of Advanced Legal Studies, Cochin (2008)

## Languages Spoken

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English

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Hindi

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Malayalam

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Tamil

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