



## Sajai Singh

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### Practice Areas

Corporate

### Sectors

Telecommunications & Broadcasting

Real Estate

Defence & Internal Security

Education

Hospitality, Tourism & Retail

Technology, Media & Sports

### About

Sajai's broad-based practice focuses on Mergers, Acquisitions, Joint Ventures, strategic alliances, restructurings and financings (whether debt or equity), with particular emphasis on cross-border transactions. Sajai regularly counsels overseas clients interested in investing, contracting or otherwise engaging with India, Indian business and entrepreneurs.

He is an acclaimed transactional lawyer with more than 32 years of experience representing a wide variety of industries, businesses and sectors funnel investments into India. This wealth of experience means that he understands the issues that arise in major transactions and can provide solutions to resolve these issues; providing advice that goes well beyond legal and contractual matters, and into the technical and commercial heart of the success of the transaction.

Sajai also conducts internal investigations, conflict resolutions and advises on regulatory aspects, including:

- all aspects of white-collar crime, government investigation and compliance with the Prevention of Corruption Act, the Money Laundering Act, the Foreign Corrupt Practices Act (FCPA), UK Bribery Act and other local and international anti-corruption laws.
- Indian employment law, industrial relations, whistle blower complaints and executive compensation practices.

In terms of industries, while Sajai works across a wide variety of industries, he maintains an active practice in the Knowledge based industries sectors. He is known as a pioneering lawyer supporting the development of the Information Technology sector in India.

He regularly publishes and speaks on a variety of legal, regulatory and transaction related topics, specially focused on cross-border trade.

Sajai is passionate about education, and regularly conducts client education seminars, executive education programs and boot campus for young lawyers. The Cyberspace Camp™ program is one such program he has patronized and promoted in several developing nations. Sajai is the Past President of ITechLaw, the International Technology Lawyers Association. This is a first for any Asian. Sajai is also the past Chair of the International Bar Association (IBA) Technology Law Committee. Again, a first for any Asian.

Sajai currently serves as a Council Member of IBA's Legal Practice Division.

## Memberships

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American Bar Association

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International Bar Association

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## Ranking

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Chambers & Partners - Band 1 (Technology, Media, Telecoms)

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Forbes India Legal Powerlist 2021 - Top Individual Lawyers (Technology Law)

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Legal Era Leading Lawyer Ranking 2022 - Leading Lawyer Champion (TMT)

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IBLJ - A – List 2021: India's Top Lawyers and Legal Icons

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Legal 500 – Hall of Fame (TMT)

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IFLR 1000 - Notable Practitioner (M&A)

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Who's Who Legal - Thought Leaders - Global Elite 2022 (Data Privacy & Protection, Information Technology, Telecoms & Media and Life Sciences)

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Asia Law - Distinguished Practitioners (Technology and Telecommunications)

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## **Publications**

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'Indian data laws that made the headlines' IBA

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'The price of privacy in the data bazaar' Fortune India

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'OTT rules and no 'upload filter' – Financial Express

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'Cryptocurrencies in India: Fortunes in the face of uncertainty' Express Computer

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'[Exclusive] India Demystifies Laws on Maps and Geospatial Data' BW Legal World

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'What is and What Isn't in the WhatsApp Privacy Policy' BW Legal World

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'Silencing Of A President' Mondaq

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'Legalising betting: One step forward, or two steps back?' Fortune India

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'Using offshore and nearshore IT service providers during COVID-19' Kromann Reumert

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'10 Big Technology Trends '22 that are Here to Stay' SME World.

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## **Education**

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LL.B., University of Delhi

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PGD Business Management, IMM, New Delhi

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B.Sc., St. John's College, Agra

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## **Languages Spoken**

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English

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Hindi

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Rajasthani

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