



## Harshil Dalal

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### Practice Areas

Corporate

### Sectors

Banking and Financial Services

Private Equity and Venture Capital

Defence

Education

Renewable Energy

Life Sciences, Healthcare and Pharma

Manufacturing

Services

### About

Harshil has been practicing law since 2010. He has joined JSA as partner from October 2023. Harshil has worked with other law firms and the JSW Group prior to joining JSA.

Harshil specializes in foreign and domestic investments, mergers and acquisitions, joint ventures, collaborations, technology transfers, takeovers, business transfers, private equity and corporate restructuring transactions. He has been advising Indian and foreign clients on corporate and commercial law matters.

## Experience

Some of the assignments in these areas handled and being handled by Harshil, cover the following:

- Represented a large corporate house in its investment into a company engaged in manufacturing of special mobility vehicles for the Indian army.
- Represented a large corporate house in various court approved merger schemes for companies acquired under IBC.
- Represented a domestic e-commerce platform in relation to an investment by a large Japanese investor.
- Represented a large corporate house in its formation of a joint venture company with a New Zealand-based company for setting up of steel scrap recycling units across India.
- Represented a large infrastructure fund in its acquisition of 12 solar assets across India.
- Represented a large wealth management firm in relation to acquisition of majority stake in such firm, by a private equity fund based out of Hong Kong.
- Represented a large mobile cellular company in its merger with another large mobile cellular company resulting in the then largest mobile cellular company in India.
- Represented a large private equity fund (headquartered in Hong Kong) in its exit from an Indian start-up (engaged in the manufacturing of disposable hygiene products).
- Represented a consumer-focussed early stage fund in its exit from a famous start-up (operating budget hotel chain across India).
- Represented a consumer-focussed early stage fund in its various investments in start-ups engaged in variety of sectors including music education, retail lending, foreign education advisory, healthcare gummies, gourmet coffee, gourmet restaurants and hospitality.
- Represented a company (engaged in Direct-to-Home television services) and its promoters in relation to acquisition of a majority stake in such company, by the largest private corporate house in India.
- Represented one of India's largest RTA (registrar and transfer agent) – which was acquired by an Australian financial behemoth – in its acquisition of other smaller RTAs, as a part of its consolidation in India.
- Represented one of the largest Japanese conglomerates in connection with its joint venture with a large Indian steel manufacturer.
- Represented a Danish facility management company in its sale of pest control business to an SPV in India, promoter by a large domestic private equity fund.
- Represented the private equity arm of one of the world's largest financial services company in its investments in a housing finance company, and a non-banking finance company into retail loans (mainly for commercial vehicles).
- Represented a domestic private equity arm of one of the largest banking houses in India, in its investment in an enzyme producing company (which is now a listed company).

- Represented a private equity fund in its acquisition of significant minority stake in a start-up engaged in loan aggregation.

## Memberships

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Bar Council of Maharashtra & Goa (2010)

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## Languages Spoken

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English

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Hindi

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Gujarati

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Marathi

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