







Sourav Nath

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Practice Areas

Corporate M&A

Sectors

Information Technology (IT & ITES)

Automotive

Hospitality

Healthcare

Manufacturing

Real estate

About

Sourav's areas of practice include mergers and cross-border acquisitions, investments, joint ventures, spin-offs, asset transfers, business restructuring and general corporate advisory. Sourav has advised both domestic and foreign clientele including multinational corporations and financial institutions on various legal aspects across sectors such as real estate, information technology, manufacturing, automotive, healthcare etc.

He has worked on a broad range corporate and commercial transactions related to foreign investments, strategic acquisitions, joint venture agreements, private equity investments, business restructuring and has advised clients on various regulatory, foreign exchange management, and foreign direct investment related aspects.

Experience

Prior to joining the firm, Sourav has worked with some of the leading law firms in India. Some of the key assignments in these areas handled and being handled by Sourav amongst others, cover the following: -

- Advised **AIMIA Inc.** and **Paladin Private Equity** on their acquisition of Tufropes Private Limited as well as the business undertakings of India Nets, both entities recognized as leading global manufacturer of high-performance synthetic fiber ropes and netting solutions for the aquaculture and maritime sectors.
- Advised **Knowcross**, one of the leading SaaS providers globally, on the acquisition of Knowcross and its subsidiaries in United Kingdom and across multiple other jurisdictions by Unifocus Holdco Inc, a Riverside portfolio company based in Texas, USA.
- Advised **ValueFirst**, one of the top CPaaS players of India on the acquisition of ValueFirst and its subsidiaries across multiple jurisdictions by Twilio Inc., a leading cloud communications and customer engagement platform headquartered in San Francisco, CA.
- Advised **Clues Network, Inc.** (ShopClues) in relation to its merger with the subsidiary of Qoo10 Pte. Ltd., Singapore, resulting in the acquisition of ShopClue's subsidiaries in India.
- Advised **Suez**, a global leader in management solutions for the entire water and waste cycle, in relation to 100% acquisition of two hazardous waste management companies.
- Advised **PhonePe** on its acquisition of Indus OS from the founders and certain shareholders including Samsung.
- Advised **Meiji Japan** with respect to Meiji's exit from a joint venture company in India.
- Advised **Elara Technologies** on the acquisition of controlling interest by REA Group Ltd, a global online real estate company headquartered in Melbourne, Australia.
- Advised **Juniten Pte. Ltd.** in relation to various joint ventures with Hyundai Global Motors in South Korea, Singapore, India and Oman for manufacturing of electric batteries for e-vehicles.
- Advised **Mountainia Developers and Hospitality Private Limited** in relation to the transfer of its hotel operating business including the property and other assets.
- Advised **Quikr Mauritius** in relation to a bridge round financing by Tiger Global and Kinnevik, by way of subscription to convertible promissory notes in a Mauritius company.
- Advised **Hack VC** on subscription to CCDs in Edunetwork Private Limited.
- Advised **Juniten Pte. Ltd.** in relation to financing by Bahwan Group, Oman, by way of subscription to promissory notes in a Singapore company.
- Advised **Standard Chartered Real Estate Investment (Singapore) VII Private Limited** and **Tata Realty and Infrastructure Limited** in relation to 100% acquisition of a company owning land in a special economic zone.
- Advised **Blackstone**, in its acquisition of a majority stake in Maldivian Air Taxi and Trans Maldivian Airways, two seaplane operators based in Maldives.

- Advised **Medanta Health Private Limited** in relation to private equity investments by offshore funds of Carlyle group and Temasek Holdings.
- Advised **Tata Realty Infrastructure Limited** in relation to investments in International Infrabuild Private Limited for implementing a commercial and retail project.
- Advised **Yashoda Healthcare Services Private Limited** in relation to 100% acquisition of Alexandria Healthcity Hyderabad Private Limited for construction of a hospital.
- Advised **Isuzu Motors Limited** in relation to due diligence of UD Trucks Corporation (proposed target entities) and associated companies in India.
- Advised **Foundation Asset Management AB**, (a Swedish foundation asset management company) in its global acquisition of Sandvik Process System from IPCO AB.
- Advised **FIITJEE limited** in relation to rights of shareholders in the event of future fund raise.
- Advised **Country Garden** in relation to a joint development residential project with the Uppal group.
- Advised **Emaar MGF** on various issues involving Foreign Direct Investment in real estate.
- Advised **Mitsui & Co., International Monetary Fund, International Finance Corporation, BHP Billiton Marketing Services India Private Limited and Sumitomo Corporation** on the leasing of commercial office spaces in Aerocity, New Delhi.
- Advised **Walmart India** on the legal implications under Foreign Direct Investment regulations in relation to e-commerce, real estate and retail sectors and on regulatory requirements and compliances for the business of wholesale trade in India.
- Advised **Oppo Mobiles India Private Limited** in connection with acquisition of land from the Greater Noida Industrial Development Authority, Uttar Pradesh for the purpose of setting up of an electronics manufacturing unit.
- Advised **Vivo Mobile India Private Limited** in connection with acquisition of land from Yamuna Expressway Industrial Development Authority for setting up of an electronic manufacturing unit.
- Advised **Mata Amritanandamayi Trust** on the sale of land by the Government of Andhra Pradesh in Vijaywada.

Memberships

Bar Council of Delhi

Solicitors Regulation Authority (UK)

Education

BA. LLB (Hons.), National University of Juridical Sciences

Languages Spoken

English

Hindi

Bengali
