



Nikhil Variyar

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  Mumbai

Practice Areas

Corporate

Sectors

Energy – Power & Hydrocarbon

Manufacturing

Transport & Logistics

Investment funds and Asset Management

Banking & Financial Services

Construction and Engineering

Agriculture & Forestry

Education

Hospitality, Tourism & Retail

Non-Governmental Sector

Life Sciences, Healthcare and Pharma

Services

About

Nikhil's area of practice and experience covers a wide range of mergers and acquisitions (including distressed M&A through insolvency) and private equity transactions. He has advised a multiple domestic and foreign private equity and venture capital funds in their investment efforts as well as companies in their fundraising processes including in the fintech, hospitality, real estate and manufacturing spaces. He has also advised foreign strategic investors in their acquisitions in India, as well as in their exits from Indian investments across sectors including power, manufacturing and pharmaceuticals.

He has represented bidders acquiring distressed assets in deals both under the Insolvency and Bankruptcy Code, as well as through non-IBC mechanisms across various sectors including manufacturing, power and hospitality.

He has also advised clients on foreign exchange, regulatory and structuring advice in relation to transactions, including advising on appearance before and approvals sought from regulators.

Nikhil has been practicing law since 2018. Before joining JSA in 2020, he was associated with the Mergers & Acquisitions, Private Equity and Insolvency & Bankruptcy practice at L&L Partners (formerly Luthra & Luthra), a premier Indian law firm.

Experience

Some of the key assignments in these areas handled and being handled by Nikhil amongst others, cover the following:

- Assisted a global steel conglomerate in setting up its joint venture in India and subsequent and acquisition of a large integrated steel company in India under the Insolvency and Bankruptcy Code.
- Advised a leading steel company in India in its bid to acquire assets essential to the turnaround of a recently acquired plant, including (1) acquiring a port license from an adverse party and (2) acquisition of power plants under SARFAESI.
- Assisted a large auto parts manufacturer in its bid to acquire one of the largest insolvent conglomerates being processed under the Insolvency and Bankruptcy Code.
- Advised of the world's largest Private Equity funds in its acquisitions to create a pharmaceutical platform in India.
- Advised multiple leading digital Non-Banking Financial Companies in their fundraises from leading Venture Capital / Private Equity funds.
- Advised a leading Hong Kong based debt fund in multiple deals to extend debt to distressed assets in India, including by way of acquisition under the Insolvency and Bankruptcy Code.
- Advised one of the world's leading power corporations in its exit from an Indian joint venture.
- Advised a leading manufacturer of fertilizers in its assessment of its eligibility to bid for assets under the Insolvency and Bankruptcy Code, 2016.

Some of the major clients Nikhil has advised include Nippon Steel Corporation, AES Corporation, ArcelorMittal Nippon Steel India, Trans Asia Private Capital, Mintifi, Godrej Funds Management, and the Samvardhana Motherson Group.

Memberships

Bar Council of Maharashtra and Goa

Publications

“Tribunal Ordered Interim Measures and Emergency Arbitrators” in Volume 4 Issue 1 of the **Indian Journal of Arbitration Law**.

Education

B.Sc. LL.B (Hons.) from National Law University, Jodhpur

Languages Spoken

English

Hindi

Malayalam
