



## Malini Raju

 Partner | 
  +91 80 43503660 | 
  [malini.raju@jsalaw.com](mailto:malini.raju@jsalaw.com) | 
  Bengaluru

### Practice Areas

Corporate

Finance

### Sectors

Manufacturing

Real Estate

Construction and Engineering

Hospitality, Tourism & Retail

Life Sciences, Healthcare and Pharma

Services

Education

### About

Malini specializes in Real Estate transactions, conducting Due Diligences and drafting allied documents including property development agreements and construction agreements.

She has advised and drafted documentation for some of the largest investments in the Real Estate sector in India in the last few years. She regularly provides advice on property related matters to various multinational companies.

Malini also has extensive experience in Banking & Finance related transactions including Real Estate financing and Security Creation. She advises on various labour legislations, and has been involved in drafting and reviewing various Employment contracts and has also been involved in drafting, reviewing and negotiating contracts relating to Retail & Franchising. Malini has also assisted in drafting and negotiating various transaction documents relating to investment by foreign entities in Real Estate sectors in India.

Malini has experience in conducting cases and in this regard has appeared before the Courts, Tribunal and the Consumer Forum. She has been involved in drafting of various pleadings, petitions and applications.

She has been practicing law since 2003 and has worked with Vivek Chandy & Associates, Bangalore, before it merged its practice with AZB & Partners. She then joined their new venture, M&C Partners, Bangalore, before joining JSA in 2009.

## Experience

Some of the key assignments in these areas handled and being handled by Vivek amongst others, cover the following:

- Advising a US-based listed REIT on several transactions in India in connection with their investments and exits from real estate projects in India
- Advising Deloitte in connection with its leasing matters in India, including leasing approximately 3 million square feet space of office space in Gurgaon, Hyderabad and Bangalore
- Advising Total Environment in relation to investment in large parcels of land in Coorg and Bangalore
- Advising J.P.Morgan in relation to the facilities extended to Prestige Group
- Advising Sriram developers on their acquisition of 1500 acres of land in Hyderabad.
- Advising DLF on their acquisition of large parcels of land in Bangalore
- Advising Honeywell, ANZ, Adaptec, Schneider, We Work and Accenture in acquisition of properties in various States in India for setting up office spaces.
- Advising SBI, ICICI, SCB, Axis Finance, Kotak Bank in the proposed funding to the developers in Hyderabad, Chennai and Bangalore.

## Memberships

---

Karnataka State Bar Council

---

## Education

---

B.A., LL.B., Bangalore University

---

## Languages Spoken

---

English

---

Kannada

---

Hindi

---