







Aarti Iyer

 Senior Associate |
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  Mumbai

Practice Areas

Corporate

Sectors

Energy – Power & Hydrocarbon

Manufacturing

Telecommunications & Broadcasting

Transport & Logistics

Construction and Engineering

Hospitality, Tourism & Retail

Technology, Media & Sports

Life Sciences, Healthcare and Pharma

About

Aarti's practice covers diverse areas of corporate and commercial law including foreign investment, joint ventures, mergers and acquisitions and private equity. She has assisted clients from the inception of an acquisition, contributed during negotiations and helped in the completion of the transaction.

In addition, Aarti has extensive experience in advising clients on Corporate Commercial, Employment, Incorporation, corporate governance, and all types of commercial and corporate contracts.

She has been practicing law since 2007 with JSA.

Experience

Some of the key assignments in these areas handled and being handled by Aarti amongst others, cover the following:-

- Advised an Indian Company and its subsidiaries (in Sri Lanka) in the business of manufacturing, trading and distribution of trailers for 100% sale of equity to a wholly owned subsidiary of Singapore based equity firm.
- Successfully conducted and completed an extensive due diligence of an Indian Company engaged in the business of providing services in digital marketing in the fields of (a) digital marketing, (b) video production, (c) media planning and buying, (d) influencer marketing, (e) SEO and web development for a proposed investment by a wholly owned subsidiary of a UK based Company. The proposed transaction was put on hold due to the Covid-19 Pandemic.
- Successfully conducted and completed an extensive vendor due diligence of an Indian Company engaged in the business of engineering, procurement and construction with expertise in executing industrial and urban infrastructure projects. The proposed transaction was put on hold due to the Covid-19 Pandemic.
- Successfully conducted and completed an extensive due diligence of an Indian company engaged in the business of manufacturing a wide variety of steel and iron ore products under the Insolvency and Bankruptcy Code, 2016 for a potential bidder (an Indian company).
- Successfully conducted and completed an extensive due diligence of an Indian company engaged in the business of production of iron ore concentrate by undertaking iron ore beneficiation process under the Insolvency and Bankruptcy Code, 2016 for a potential bidder (an Indian company).
- Successfully conducted and completed an extensive vendor due diligence of an Indian Company engaged in the business of (i) manufacturing, installation and commissioning of water purification systems; (ii) undertake turnkey projects; (iii) undertake metal finishing, electro polishing, electroplating activities; and (iv) manufacturing, trading and fabrication works of industrial piping, machined turned parts, vessels, tanks and similar other products, focusing on pharmaceuticals, life sciences, healthcare, F&B and cosmetics industry across the world.
- Represented and advised a Germany based manufacturing company (through its wholly owned subsidiary in India) in acquiring 100% stake in an Indian company in the business of manufacturing, selling and distribution of food and beverage processing plant, equipment and machineries. As part of the transaction, Aarti also successfully conducted completed the due diligence of the Indian Company for the acquisition.
- Represented an Indian consumer electrical equipment manufacturing company in acquiring 100% stake in India's leading cooking appliance brand.

Memberships

Bar Council of Maharashtra & Goa

Education

Bachelor of Laws, from the University of Mumbai

Bachelor of Arts, from the University of Mumbai

Languages Spoken

English

Hindi

Marathi
