



Raj Ramachandran

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  Bengaluru

Practice Areas

Corporate

Finance

Sectors

Life Sciences, Healthcare and Pharma

Technology, Media & Sports

Real Estate

Manufacturing

Hospitality, Tourism & Retail

Banking & Financial Services

Construction and Engineering

Agriculture & Forestry

Education

Transport & Logistics

Services

About

Raj specializes in Corporate Commercial, Banking & Finance and Cross Border Investments & Acquisitions. He has extensive experience in Debt transactions (Secured & Mezzanine), Private Equity, Project Finance, Security creation, Joint Ventures and Regulatory & Policy issues governing such transactions.

Raj has facilitated many high profile acquisitions and investments in India in a variety of sectors involving complicated structuring and documentation.

Experience

Some of the key assignments handled and being handled by Raj cover the following:

- Advised a subsidiary of *Ascendas India Trust (“Ascendas”)* in connection with a transaction involving Nalanda Shelter Private Limited and Brickmix Developers Private Limited to acquire BlueRidge 3, an IT/ITES special economic zone development with a total net leasable area up to 1.8 million square feet located at Hinjewadi, Pune. The transaction value is approximately INR 1000 crores.
- Advised *Conneqt Business Solutions Limited (Acquirer)* along with *Quess Corp Limited (PAC)* in its acquisition of a controlling stake in Allsec Technologies Limited from Mr. Ramamoorthy Jagadish and Mr. Adishesan Saravanan (Promoters) and First Carlyle Ventures Mauritius (Carlyle). The transaction is valued at approximately Rs. 271 crores and will be followed by an open offer for an additional 26 pc stake in Allsec.
- Advised *Enzen Global Solutions Private Limited (“Enzen”)*, a global knowledge practitioner in the energy and utilities sector for raising in excess of US\$100 million from Greater Pacific Capital (“GPC”) through its fund, GPC Private Investing India LLP being GPC’s most recent India-focused private equity fund. Enzen is a consulting and engineering firm with operations in over 25 countries and services top tier clients and it employs approximately 3,600 people globally.
- Advised and assisted *Bertelsmann Nederland B.V* in connection with its investment into *ULink Agritech Private Limited (Company)*. This was a Series D round raised by the Company, with the investment being led by Bertelsmann Nederland B.V, with Accel, Chiratae and Aavishkaar making follow-on investments and this round saw a total investment of approximately INR 1,825,000,000 (Rupees one billion, eight hundred and twenty five million only).
- Advised *Zoomcar* in connection with the Series C funding of USD 40 million led by Mahindra and Mahindra Limited. Some existing investors also participated in the funding round. JSA had conducted vendor due diligence on Zoomcar India and provided limited review of the transaction documents at the offshore level from an Indian law perspective.
- Advised *Prestige Estates Projects Limited (PEPL)* and *its group companies* in relation to the investment by HDFC Capital Affordable Real Estate Fund – I (**HCARE**) in Prestige Projects Private Limited for the proposed development of a predominantly residential project in Bangalore.
- Advised *Ace Turtle Services (Ace Turtle)* and *its affiliates* in connection with the Series A funding from Singapore-based Vertex Ventures and C31 Ventures, the venture capital arm of CapitaLand.

Memberships

Bar Council of Maharashtra & Goa

Institute of Company Secretaries of India

Education

B Com (T&T), Kerala University (2000)

Company Secretaryship, Insitute of Company Secretaries of India (2003)

LL. B, Government Law College, Mumbai (2004)

LL.M, Mumbai University (2007)

Languages Spoken

English

Hindi

Tamil
